

Management Development Programs 2016-2017 Nodal officer. HRD & Weed Marked Mark

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III

Administrative Staff College of India Hyderabad, Telangana

Management Development Programs for 2016-2017

Program Title

Start Date End Date Course Director (s)

MANAGEMENT DEVELOPMENT PROGRAMS

Business Collaborations - Strategic Alliances,

Joint Ventures and Acquisitions

Business Risk Management

Social Impact Assessment	28-Apr-2016	30-Apr-2016	Reshmy Nair
CSR - Need Assessment to Impact Evaluation	20-Jun-2016	24-Jun-2016	Reshmy Nair
General Management Program for Senior Executives (SEC)-127	11-Jul-2016	5-Aug-2016	Y Malini Reddy/ J Swarnalatha
Index Insurance-Concepts, Design and Implementation	18-Aug-2016	20-Aug-2016	Reshmy Nair
Advanced Management Program: Empowering Proven	(22-Aug-2016	2-Sep-2016	B Lakshmi
Leaders to Drive Strategic Renewal for Sustainable Growth	19-Sep-2016	30-Sep-2016	
(Study Tour to Milan, Zurich, Paris)			
Effective Land Acquisition, Resettlement & Rehabilitation (LARR)	26-Sep-2016	30-Sep-2016	Reshmy Nair
Ethics & Values in Administration	3-Oct-2016	5-Oct-2016	B Lakshmi
General Management Program for Middle Level Executives	17-Oct-2016	21-Oct-2016	Sutanuka Dev Roy
(With International Component)	22-Oct-2016	30-Oct-2016	
Program for Young Managers	12-Dec-2016	23-Dec-2016	Dushyant Mahadik/J K Mohapatra
International Program on Improved Management of	9-Jan-2017	16-Jan-2017	Reshmy Nair
Land Acquisition, Resettlement & Rehabilitation (LARR)			
General Management Program for Senior Executives (SEC)-12		3-Feb-2017	J Swarnalatha/P Subhashini
MDP for Women Executives	16-Jan-2017	20-Jan-2017	Sreerupa Sengupta
Leadership & Performance Management	6-Feb-2017	10-Feb-2017	B Lakshmi
Empowering to Lead: Skill Enhancement Program for Young Women Professionals	20-Feb-2017	24-Feb-2017	Sreerupa Sengupta
Ethical Leadership in Public Governance	6-Mar-2017	8-Mar-2017	B Lakshmi
and a second			
ECONOMICS	9 400 2016	12 400 2016	Ashita Allamasiu
Financial Systems, Management and Accountability in Govt.	8-Aug-2016	12-Aug-2016	Ashita Allamraju
Participatory Planning: Challenges, Issues and Implementation	21-Nov-2016	23-Nov-2016	Sutanuka Dev Roy
ENERGY			
Regulating Electricity Tariffs and Related Issues	27-Jun-2016	1-Jul-2016	Usha Ramachandra
Electricity Distribution Management	30-Jan-2017	3-Feb-2017	Rajkiran Bilolikar
ENVIRONMENT			
Environmental Impact Assessment for Projects	13-Jun-2016	15-Jun-2016	G Bala Subramanyam
EIA and EMP for Ports & Harbour	26-Sep-2016	28-Sep-2016	G Bala Subramanyam
EIA and EMP for Mining Projects	6-Feb-2017	8-Feb-2017	G Bala Subramanyam
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FINANCE	0.4. 0040	10.4 0010	
Project Appraisal and Financing	8-Aug-2016	12-Aug-2016	Dushyant Mahadik
Finance for Non-Finance Executives	21-Nov-2016	23-Nov-2016	Mubeen Rafat
Financial Decision Making for Managers	19-Dec-2016	21-Dec-2016	Mubeen Rafat
Advanced Financial Management	23-Jan-2017	25-Jan-2017	Mubeen Rafat
Strategies for Cost Leadership	30-Jan-2017	1-Feb-2017	Mubeen Rafat
Corporate Valuation & Due Diligence	6-Feb-2017	8-Feb-2017	Mubeen Rafat

13-Feb-2017 8-Feb-2017 Mubeen Rafat

27-Feb-2017 3-Mar-2017 Dushyant Mahadik

Program Title	Start Date	End Date	Course Director (s)
Improving Work Culture	14-Nov-2016	16-Nov-2016	P Subhashini
Capacity Building & Leadership Training for Senior Officials			K N Viswanatham
of Governments (Study Tour with International Component)	19-Nov-2016		
Leadership Engagement & Development	21-Nov-2016		J Swarnalatha
Individual Excellence for Organizational Effectiveness	28-Nov-2016		Prabhati Pati
Abhivyakti - Building Personality and Managing Stress using Stories and Theatre Practices	5-Dec-2016		Dimple Grover
Strategic Leadership & Change Management	5-Dec-2016	9-Dec-2016	K N Viswanatham
Positive Organizational Behaviour	12-Dec-2016	14-Dec-2016	P Subhashini
HRM for Line Managers	12-Dec-2016	16-Dec-2016	J Swarnalatha
Leadership Skills Development	19-Dec-2016	23-Dec-2016	Prabhati Pati
Values Driven Leadership	5-Jan-2017	7-Jan-2017	J Swarnalatha
Communication Skills for Managers	16-Jan-2017	20-Jan-2017	Prabhati Pati
Building and Leading Effective Teams	6-Feb-2017	10-Feb-2017	Harsh Sharma
Mentoring & Coaching : Developing Future Leaders	6-Feb-2017	10-Feb-2017	K N Viswanatham
Strategic Human Resource Management	13-Feb-2017	17-Feb-2017	Harsh Sharma
Managing Creativity and Innovation	20-Feb-2017	22-Feb-2017	Prabhati Pati
Strategic Human Resource Management	∫ 27-Feb-2017	3-Mar-2017	K N Viswanatham
(Study Tour with International Component)	1 4-Mar-2017	12-Mar-2017	
Decision Making for Effective Leadership	27-Feb-2017	3-Mar-2017	P Subhashini
Human Factors in Workplace Safety	13-Mar-2017	15-Mar-2017	Prabhati Pati/P Subhashini
HUMAN DEVELOPMENT			
Empowering Hospital Administrators with Management Skills in Turbulent Times	2-May-2016	6-May-2016	B Lakshmi
Risk Management, Quality and Audit in Hospitals	15-Dec-2016	17-Dec-2016	Balbir Singh/ Sreerupa Sengupta
Empowering Hospital Administrators with Management Skills in Turbulent Times	5-Jan-2017	7-Jan-2017	Balbir Singh
INFORMATION TECHNOLOGY			
e-Procurement	27-Jun-2016	29-Jun-2016	G Mohan
Leveraging Big Data and Analytics in the Banking, Financial Services and Insurance Sector (BFSI)	7-Nov-2016	9-Nov-2016	Nirmala Apsingikar
Design Thinking	5-Dec-2016	9-Dec-2016	G Mohan
IT Enabled Knowledge Management	23-Jan-2017	25-Jan-2017	Nirmala Apsingikar
e-Learning and Digital Education	20-Mar-2017	22-Mar-2017	G Mohan
INFRASTRUCTURE DEVELOPMENT			
Urban Futures Planning with International Component	11-Jul-2016	16-Jul-2016	M S Raghavendra
Urban Infrastructure Project Preparation and Management			M S Raghavendra
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20-Oct-2016 22-Oct-2016 M S Raghavendra

9-Jan-2017 11-Jan-2017 M S Raghavendra

26-Feb-2017 4-Mar-2017 M S Raghavendra

Urban Futures Planning with International Component Urban Infrastructure Project Preparation and Management Homes for All - Attaining National Agenda Urban Infrastructure Project Preparation and Management Urban Apps: Global Urban Applications with International Component

HEALTHCARE MANAGEMENT Certificate Course in Healthcare Quality

HUMAN RESOURCE MANAGEMENT

Leadership Training **Business Analytics & Organizational Performance** Enhancing Managerial Effectiveness Leadership Through Self-Discovery Good Governance and Sustainability through HR Practices Transactional Analysis for Interpersonal Effectiveness Leadership Skills Development Balanced Score Card - An Organizational Performance Tool Effective Trade Union Management Conflict Management and Negotiation Skills Unleashing Leadership Potential Personal Effectiveness H R Audit Building High Performance in Organizations through Work Life Balance Leading with Emotional Intelligence Capacity Building for Prosecution Officers Effective Learning and Development

23-Jan-2017 25-Jan-2017 Bhawna Gulati

13-Jun-2016 17-Jun-2016 K N Viswanatham 27-Jun-2016 29-Jun-2016 J Swarnalatha 11-Jul-2016 15-Jul-2016 P Subhashini 18-Jul-2016 20-Jul-2016 Prabhati Pati 1-Aug-2016 3-Aug-2016 Dimple Grover 8-Aug-2016 10-Aug-2016 J Swarnalatha 8-Aug-2016 12-Aug-2016 Prabhati Pati 8-Sep-2016 10-Sep-2016 J Swarnalatha 12-Sep-2016 16-Sep-2016 J Swarnalatha 15-Sep-2016 17-Sep-2016 Harsh Sharma 19-Sep-2016 23-Sep-2016 K N Viswanatham 3-Oct-2016 7-Oct-2016 P Subhashini 13-Oct-2016 15-Oct-2016 J Swarnalatha 17-Oct-2016 19-Oct-2016 Dimple Grover

 24-Oct-2016
 28-Oct-2016
 P Subhashini

 31-Oct-2016
 4-Nov-2016
 J Swarnalatha

 7-Nov-2016
 11-Nov-2016
 Harsh Sharma

INNOVATION AND TECHNOLOGY Managing Strategic Innovation Strategic R & D Management

MARKETING

Enhancing Sales Performance through Effective Leadership Creating and Managing Digital Presence Strategic Brand Management Enhancing Sales Performance through Effective Leadership Achieving Service Excellence Creating Social Value through Corporate Social Responsibility

OPERATIONS

Procurement Procedures for World Bank Aided Projects Inventory Management Project and Contract Management Procurement Procedures for World Bank Aided Projects Materials and Supply Chain Management Project and Contract Management Procurement Procedures for World Bank Aided Projects

PUBLIC POLICY, GOVERNANCE AND PERFORMANCE

Translating Entrepreneurship to Enterprise

5-Dec-2016 7-Dec-2016 Nirmalya Bagchi 12-Dec-2016 14-Dec-2016 Nirmalya Bagchi

 20-Jun-2016
 24-Jun-2016
 P Shahaida

 27-Jun-2016
 29-Jun-2016
 Y Malini Reddy

 19-Sep-2016
 21-Sep-2016
 P Shahaida

 21-Nov-2016
 25-Nov-2016
 P Shahaida

 5-Dec-2016
 7-Dec-2016
 Y Malini Reddy

 9-Jan-2017
 11-Jan-2017
 P Shahaida

11-Jul-201622-Jul-2016B V N Sachendra/B S Chetty25-Jul-201627-Jul-2016B V N Sachendra29-Aug-20162-Sep-2016B V N Sachendra07-Nov-201618-Nov-2016Vilas Shah/B S Chetty28-Nov-20162-Dec-2016B V N Sachendra16-Jan-201720-Jan-2017Vilas Shah13-Feb-201724-Feb-2017Vilas Shah/B S Chetty

23-Jan-2017 27-Jan-2017 M Chandrasekhar

Program Title	Start Date	End Date	Course Director (s)
	CONTRACTOR AND		
STRATEGIC MANAGEMENT	20-Jun-2016	24-Jun-2016	LK Mahapatra
Developing Strategic Mindset for Functional Managers Strategic Agility under Uncertainty	20-Jun-2016 18-Jul-2016	20-Jul-2016	J K Mohapatra Arindam Das
Corporate Governance in India : Strategic and Legal Perspectiv			Arindam Das
Creating Progressive Boards	22-Aug-2016	24-Aug-2016	J K Mohapatra
Strategies for Organizational Growth	7-Nov-2016	9-Nov-2016	J K Mohapatra
Developing Strategic Initiatives	14-Nov-2016	16-Nov-2016	
Linking HR to Strategy for Organisational Effectiveness for Top and Senior Management	30-Jan-2017	3-Feb-2017	Prabhati Pati /J K Mohapatra
Driving Performance through Transformational Leadership	20-Feb-2017	22-Feb-2017	J K Mohapatra
URBAN GOVERNANCE			
International Certification program - Change Management for Achieving continuous (Phase I)	(8-Jun-2016	10 Jun 2016	V Srinivas Chary
Water Supply for all in Urban Areas (Phase II)	11-Jun-2016	16-Jun-2016	v Shiriyas Chary
(Study Tour: Tel Aviv & Jerusalem in Israel)	(11 0011 2010	10 0011 2010	
Integrated Solid Waste Management	11-Jul-2016	13-Jul-2016	V Srinivas Chary
Public Private Partnership in Urban Infrastructure &	22-Aug-2016		V Srinivas Chary
Service Delivery			1.04
International Training program on Smart Cities (Phase I)	∫29-Sep-2016		V Srinivas Chary
(India & Barcelona, Amsterdam) (Phase II)	l 1-Oct-2016	8-Oct-2016	
International Certification program			
Change Management for Achieving Continuous (Phase I)	{28-Nov-2016		V Srinivas Chary
Water Supply for All in Urban Areas	1-Dec-2016	7-Dec-2016	
(Study Tour: Tel Aviv & Jerusalem in Israel) (Phase II) Towards Universal Sanitation in Urban Areas	19-Jan-2017	21 100 2017	V Srinivas Chary
Public Private Partnership in Urban Infrastructure &	6-Feb-2017		V Srinivas Chary
Service Delivery	0-1 60-2017	0-1 60-2017	v Shiniyas Chary
Integrated Solid Waste Management	9-Mar-2017	11-Mar-2017	V Srinivas Chary
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Long Duration Programs Business Management for Armed Force Officers	6-Jun-2016	18-Nov-2016	Dushyant Mahadik/
Dusiness Management for Armed Force Onicers	0-3011-2010	10-100-2010	Rajkiran Bilolikar
International Certificate Program in Business Management for	(01-Aug-2016	26-Aug-2016	
Women Executives (ICP - WX 2016) -	Joi nug 2010	20 14 20 10	Y Malini Reddy
Phase I at ASCI, Hyderabad	1		
International Certificate Program in Business Management for	5-Sep-2016	30-Sep-2016	
Women Executives (ICP - WX 2016) - Phase II @ Faculty o	f		
Economics, University of Ljubljana, (FELU) Slovenia			



Let us be together Let us interact together And may our minds Comprehend together

ADMINISTRATIVE STAFF COLLEGE OF INDIA

Bella Vista, Raj Bhavan Road, Khairatabad, Hyderabad - 500 082, India. Telefax (Programmes Office) : 0091-40-23324365 Phone : 0091-40-66534247, Fax : 0091-40-66534356 Cable : BELLAVISTA, E-mail : poffice@asci.org.in



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ADVANCE REGISTRATION FORM

(For any queries, please call the Programs Officer on 0091-40-66534247 or email : poffice@asci.org.in)

The Programs Officer

ADMINISTRATIVE STAFF COLLEGE OF INDIA Fax : +91-40-23324365/66534356 Bella Vista, Khairatabad, Hyderabad - 500 082.

e-mail : poffice@asci.org.in

Please send us the following Program brochures and nomination forms as we are interested in nominating our executives for the same and also reserve/register the places/names for the programs as given below :

No. of Places to be Registered	Nominee Name

Signature & Designation

(Please give comple	ete address with telephone, fax number and e-ma	ail address)
lote :		

- Program Brochure and Nomination Form will be ready two months before the 1. commencement of the Program.
- Last date for receipt of nomination is two weeks before the commencement of the 2. Program.
- All ASCI Programs, unless it is specifically mentioned, are residential programs 3. and will be held at either of our two Campuses in Hyderabad.